RosUpack

26TH INTERNATIONAL EXHIBITION FOR THE PACKAGING INDUSTRY

07-10.06.2022

CROCUS EXPO IEC, MOSCOW

prin tech

7TH INTERNATIONAL CONFERENCE AND EXPOSITION FOR PRINT AND ADVERTISING PRODUCTION

POST SHOW REPORT



RosUpack



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The largest exhibition for the packaging industry in Russia and Eastern Europe

RosUpack is the only exhibition in Russia, where the packaging production process for various areas food, processing, chemical industry, medicine and pharmaceuticals, wholesale and retail trade, warehousing, logistics, catering - is presented. RosUpack is rated Russia's best packaging and labelling exhibition by the Russian National Exhibition Rating. It takes place in line with international standards and is an UFI (Global Association of the Exhibition Industry) and Russian Union of Exhibitions and Fairs approved event for more than 10 years.

8 sectors:

- Packaging machinery
- Packaging production machinery
- Ready packaging and labelling
- Raw and expendable materials
- Warehousing systems
- Packaging recycling machinery and equipment NEW
- Transportation packaging NEW
- POS-materials NEW



EXHIBITORS



EXHIBITORS PROFILE

RosUpack exhibitors are Russian and International manufactures and suppliers of:

- ready packaging
- packaging materials and labelling
- packaging, filling and labelling equipment
- packaging and labelling production equipment
- raw and expendable packaging materials
- machinery and equipment for warehousing and logistics
- POS-materials

ROSUPACK 2022

| 418 | exhibitors | 18 | countries | |
|-----|---------------------|----|-----------|----------------------|
| 85 | newcomers | 21 | ,627 | sq.m exhibition area |
| 3 | exhibition partners | | | |

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AMONG ROSUPACK EXHIBITORS ROSUPACK SECTOR PARTNER ESG PARTNER GENERAL PARTNER **RAW & EXPENDABLE MATERIALS** segezha group BIZERBA Готэк ГРУППА ПРЕДПРИЯТИЙ **≣ЗИКО** Comitas PROJECT КОМПЛЕКСНАЯ АВТОМАТИЗАЦИЯ ГРУППА КОМПАНИЙ ИНДУСТРИАЛЬНЫХ ТЕРМИНАЛОВ ПРОТЕИ **CF** Conflex **JINGMODA** SFT Group 👔 🗋 РУСАЛ 🔎 илим УПАКОВКА BOBST MITSUBISHI [-Flexibility in Packaging **FILLING and PACKAGING MACHINE** ГОФРО ТЕХНОЛОГИИ AURORA СИБЧР - () 5 GT GROUP **AMONG PRINTECH EXHIBITORS** GPS) CMAPT-T SABTEC

Andrey Taranyuk Deputy General Director for Sales, Karelia Pulp, RosUpack 2022 newcomer

«Our company has taken an important and correct step into the world of the packaging production. We are at the very beginning of the journey, we develop new products, search technological and technical solutions. For better understanding and high-quality immersion in the topic of packaging production our exhibiting at RosUpack was very productive and successful.»





consider RosUpack important for business development



satisfied with quantity and quality of visitors

93% found new clients and partners



met with existing clients and partners to display company novelties

VISITORS

ROSUPACK 2022 VISITOR PROFILE

RosUpack is attended by specialists from various industries, such as food & beverage, wholesale and retail, pharmaceutical, non-food customer products.

RosUpack key visitors are top managers, CEOs, heads of business, government representatives and industry leaders.

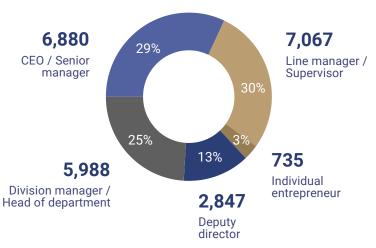




attend only RosUpack and Printech among similar exhibitions in Russia

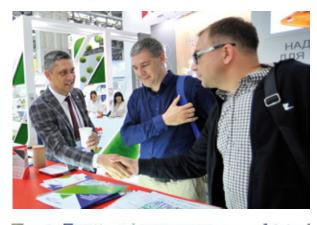


ROSUPACK, PRINTECH VISITORS BY JOB POSITION



ROSUPACK, PRINTECH VISITORS BY GEOGRAPHY







Hojat Jamali Manager, ForaChap

«We are ForaChap company from Iran. We exhibit at RosUpack because we produce different types of packaging and this exhibition has the target audience for our company. We want to establish contact with Russian companies.»

Breakdown of RosUpack trade visitors by type of company

| Food and Beverage manufacturing | 3,895 |
|--|-------|
| Packaging manufacturing | 3,775 |
| Wholesale and Retail trade | 2,943 |
| Non-food consumer goods manufacturing | 2,687 |
| Industrial goods manufacturing | 1,778 |
| Supplies of raw materials and equipment for packaging and labelling | 1,604 |
| Manufacturing of printing products / packaging printing/labelling | 1,580 |
| Sales of ready packaging | 1,321 |
| Pharmaceutical manufacturing | 767 |



Mustafa Altunbulak Commercial director, Polytekprom

«Polytekprom is the largest Turkish producer of equipment for the Russian market. We exhibit at RosUpack every year as we have a great result after the exhibition. RosUpack is the point we meet our customers and friends.»

RosUpack visitors' products of interest*

| Ready packaging | 11,554 |
|--|--------|
| Packaging machinery | 11,475 |
| Packaging materials | 9,953 |
| Labels | 7,390 |
| Raw materials and supplies for packaging and labelling manufacturing | 6,397 |
| Labelling, coding, and marking equipment | 5,619 |
| Machinery and equipment for corrugated packaging production | 4,669 |
| Polymer packaging production machinery | 3,691 |
| Filling Machinery | 3,193 |
| Warehouse equipment and storage systems | 3,120 |
| POS materials | 2,207 |
| | |

*Multiple choice





attend RosUpack to find new suppliers and business partners



influence the decision to purchase equipment for their business

33%

plan to acquire products / services after the show



are top managers of the companies with a procurement budget more than 50 million rubles

BUSINESS PROGRAMME EVENTS



 3_{days} 15 sessions



1,249 RosUpack Forum attendees **690** Printech Forum attendees Forum of manufacturers and consumers of packaging and Forum of print and advertising production are the key events of the business program of the exhibition. During the conference sessions a wide range of issues are discussed: from trends and market development prospects to solutions of actual technological problems.

RosUpack FORUM OF MANUFACTURERS AND CONSUMERS OF PACKAGING

KEY SESSIONS

Expert-analytical session

PACKAGING INDUSTRY 2022: HOW ECONOMIC AND POLITICAL FACTORS IMPACT MARKET DEVELOPMENT

Plenary session

PAPER, CARDBOARD AND CORRUGATED CARDBOARD PACKAGING. STATUS, TRENDS AND DEVELOPMENT FORECASTS

Plenary session POLYMER PACKAGING. STATUS, TRENDS AND DEVELOPMENT FORECASTS

Discussion session

ECOLOGY VS ECONOMY. Sustainable development trend IN PACKAGING AND FMCG IN THE COMING YEARS

KEY SPEAKERS



Vladimir Chuikov

President of NKPak Association, Chairman of Board of Gotek



Sergey Roshoshny

Head of Sales, Packaging Category, Sibur



Mikhail Katsevman

FIRST TIME AT ROSUPACK

CONTAINERS, PACKAGING AND MEANS OF CLOSING

DEVELOPMENT DURING TURBULENCE

Foresight session

Plenary session

Practice session

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President of Plastics Processors Association

PACKAGING UNDER SANCTIONS. CHANGES IN MANAGEMENT AND TECHNOLOGY

PROSPECTS FOR IMPORT SUBSTITUTION IN ALL SEGMENTS OF ALUMINIUM

DEVELOPMENT STRATEGY, MARKETING AND BRANDING IN RUSSIAN FMCG

COMPANIES IN THE CURRENT CONDITIONS: GROWTH POINTS AND NEW CAPABILITIES



Maksim Novikov

President of Juice, Water and Beverage Producers Association

BUSINESS PROGRAMME PARTNERS

















FORUM OF PRINTING AND ADVERTISING PRODUCTION printech

The key topics of the business program of Forum PRINTECH 2022 were the transformation of the printing business, as well as technological development under sanctions.

KEY SESSIONS

- Plenary discussion POLYGRAPHY OF THE RUSSIAN FEDERATION IN THE NEW REALITY: PROBLEMS AND SOLUTIONS
- Focus session WORKING IN A CRISIS: A VIEW FROM THE INDUSTRY
- Block of seminars MATERIALS AND TECHNOLOGIES UNDER THE SANCTIONS

FIRST TIME AT PRINTECH

On the final day, sessions were held on the topic APPLICATIONS OF ROBOTIC SOLUTIONS IN PACKAGING AND PRINTING INDUSTRY

Experts noted the growing trend for process of automation production and logistics as a way to optimize costs

KEY SPEAKERS





Printing Houses Club



Development Director of NISSA



Evgenii Timoshchenko

CEO of Vishnevy Pirog Printing House



Startsev

Chief Editor of Publish

BUSINESS PROGRAMME PARTNERS









PART AWARD



PART AWARD 2022

PART Award — annual international Award in the field of packaging production and design. The expert jury conducts a comprehensive evaluation of innovative developments in the field of packaging and packaging materials.

The Laureate title is awarded to companies offering solutions with improved consumer properties and high indicators of product quality. The PART Award confirms the status of a leader in the packaging industry. It is a powerful argument for choosing the packaging by the customer.





46 companies 13 students 72 competitive samples

15 nominations **15** laureates

ROSUPACK ECO-INITIATIVES

RosUpack is environmentally responsible show. Second year in a row within the framework of the exhibition, there are eco-initiatives right on the site.

Segezha Group, RosUpack ESG partner

produced badges and bags for visitors, which could be handed over for recycling after use.

EcoPartners company

provided a fandomat (vending machine) - bottle receiving machine and plastic utensils for processing.

ILIM Group of companies

provided exhibitors with the early booking RosUpack 2023 folders made of pure cellulose cardboard environmentally friendly and safe material.



Join us!

Find out more special opportunities for RosUpack 2023 eco-partners: Daria.Knyazeva@ite.group

EXHIBITORS AND PARTNERS AWARD CEREMONY

EXHIBITORS AND PARTNERS AWARD CEREMONY

EXHIBITORS AND PARTNERS AWARD CEREMONY was held during the 26TH ROSUPACK EXHIBITION.

The Organizer noted exhibitors successes, partners achievements and handed out the awards.

Nomination **«The largest stand of the sector «Packaging equipment»** Tauras - Fenix Company

Nomination **«The largest stand of the sector «Ready** packaging» ASD Company

Nomination **«The largest stand of the sector «Warehouse systems»** Comitas Company

Nomination «Contribution to the development of environmentally friendly packaging» RUSAL company

Nomination «Spectacular presentation of equipment at the stand» «Aurora» Plant

Nomination «Active participation» Sibur company

General partner of RosUpack 2022 Bizerba Rus

The partner of the sector «Raw & expendable materials» Group of companies «Gotek»

RosUpack ESG partner Segezha Group





Nomination «Contribution to conscious consumption at the exhibition» Ilim Group

Nomination «The most active participant» Pavlovo-Posadsky gofro plant

Nomination «**Bright Newcomer**» Karelia Pulp company

Nomination **«The brightest presentation of European stand».** Sonoco - Alcore company международная выставка упаковочной индустрии 07-10.06.2022 ФОР И ПОТ Кор И ПОТ И ПО



Nomination **«The brightest presentation of Chinese exposition»** Beijing Jingmoda Company

Nomination **«The brightest presentation of Turkish exposition»** Polytekprom Teknik Makina





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RosUpack

27TH INTERNATIONAL EXHIBITION FOR THE PACKAGING INDUSTRY

06-09.06.2023

CROCUS EXPO, MOSCOW, RUSSIA

prin tech

8TH INTERNATIONAL EXHIBITION OF EQUIPMENT, TECHNOLOGIES AND SUPPLIES FOR PRINT AND ADVERTISING PRODUCTION BECOME A PART OF THE MAIN INDUSTRY EVENTS!

THE LARGEST INTERNATIONAL EXHIBITION OF THE PACKAGING INDUSTRY ROSUPACK AND THE ONLY INTERNATIONAL EXHIBITION FOR PRINT AND ADVERTISING PRODUCTION PRINTECH

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